



Proposal Evaluation Roadway Paving Equipment RFP #060122

Possible Points		Astec Industries	BOMAG Americas, Inc.	Broce Manufacturing Company, Inc.	Calder Brothers Corporation dba Mauldin Paving Products	Caterpillar, Inc.	CemenTech, Inc.	Diamond Steel Co.	Dynapac North America, LLC	Etnyre International
Conformance to RFP Requirements	50	42	42		34	40	43	38	37	37
Pricing	400	333	344		295	296	325	323	338	304
Financial Viability and Marketplace Success	75	65	61		51	67	56	54	64	58
Ability to Sell and Deliver Service	100	85	84		77	92	84	67	85	85
Marketing Plan	50	40	41		37	41	43	34	41	39
Value Added Attributes	75	61	64		53	67	66	57	62	56
Warranty	50	42	42		39	41	43	35	43	39
Depth and Breadth of Offered Equipment, Products, or Services	200	163	167		161	167	151	137	173	163
Total Points	1,000	831	845		747	811	811	745	843	781
Rank Order		5	1		13.5	7.5	7.5	15	3	10

Possible Points		Falcon Equipment Holdings, LLC	LeeBoy	Mazio Attachments, LLC	Sakai America, Inc.	SB Manufacturing, Inc. dba Superior Broom	Stepp Manufacturing Company, Inc.	ThorWorks Industries	Weiler, Inc.	Wirtgen America, Inc.
Conformance to RFP Requirements	50	40	42	26	38		41	40	44	39
Pricing	400	324	338	233	307		335	328	330	334
Financial Viability and Marketplace Success	75	61	63	21	54		58	63	60	55
Ability to Sell and Deliver Service	100	80	84	53	79		77	76	85	85
Marketing Plan	50	44	41	25	36		40	40	42	37
Value Added Attributes	75	60	65	35	55		52	55	59	62
Warranty	50	43	43	23	41		41	40	43	42
Depth and Breadth of Offered Equipment, Products, or Services	200	136	168	106	137		126	134	169	167
Total Points	1,000	788	844	522	747		770	776	832	821
Rank Order		9	2	16	13.5		12	11	4	6

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